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## Targeting Poverty: Lessons from Monitoring Ireland's National Anti-Poverty Strategy

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## Summary

In 1997 the Irish Government adopted the National Anti-Poverty Strategy (NAPS), a global target for the reduction of poverty which illuminates a range of issues relating to official poverty targets. The Irish target is framed in terms of a relative poverty measure incorporating both relative income and direct measures of deprivation based on data on the extent of poverty from 1994. Since 1994 Ireland has experienced an unprecedented period of economic growth that makes it particularly important to assess whether the target has been achieved, but in doing so we cannot avoid asking some underlying questions about how poverty should be measured and monitored over time. After briefly outlining the nature of the NAPS measure, this article examines trends in poverty in Ireland between 1987 and 1997. Results show that the relative income and deprivation components of the NAPS measure reveal differential trends with increasing relative income poverty, but decreasing deprivation. However, this differential could be due to the fact that the direct measures of deprivation upon which NAPS is based have not been updated to take account of changes in real living standards and increasing expectations. To test whether this is so, we examine the extent to which expectations about living standards and the structure of deprivation have changed over time using confirmatory factor analysis and tests of criterion validity using different definitions of deprivation. Results show that the combined income and deprivation measure, as originally constituted continues to identify a set of households experiencing generalised deprivation resulting from a lack of resources.

# **Monitoring the Irish National Anti-Poverty Strategy: Trends in Growth, Income Poverty and Deprivation in the Republic of Ireland**

## ***Introduction***

Following the United Nations Social Summit in Copenhagen in 1995, the Irish Government decided to draw up a strategy to combat poverty in the medium to long-term. The centrepiece of the National Anti-Poverty Strategy (NAPS), which was launched in 1997, was a global target for the reduction in poverty to be achieved over the period 1997-2007. This was based on what was known about the extent of poverty in Ireland from 1994 survey data. Since 1994, Ireland has experienced extremely rapid economic growth rates, by far the fastest in the European Union over the period. In this context monitoring poverty trends becomes especially important, to see whether the Strategy is achieving its aims, but also cannot avoid hard questions about what poverty means and how progress in combating it is best measured.

Atkinson (1997) has advocated adoption of an explicit target for the reduction of poverty in the UK, with an official poverty line decoupled from social security rates, playing a central role in national discourse on poverty and the way anti-poverty policies are assessed. The Irish case is instructive in this regard, highlighting core issues about how a poverty target is formulated and operated, and in doing so placing in particularly sharp focus fundamental questions about measuring poverty. The Irish target is framed in terms of a poverty measure incorporating both relative income and direct measures of deprivation; Callan, Nolan and Whelan's (1993) Journal of Social Policy paper set out the basis for this measure illustrated with results for 1987. Here we use new evidence for 1997 to describe trends in relative income poverty and deprivation, and in this combined income and deprivation poverty measure, over the subsequent ten years. We then examine how expectations have changed, and assess the extent to which these should be taken into account in measuring deprivation and poverty. Finally, we use these results to illuminate central issues about framing poverty targets and measuring progress in reducing it.

## **1. The Irish Poverty Target**

The NAPS Strategy Statement sets out its overall or global goal as follows:

‘Over the period 1997-2007, the National Anti-Poverty Strategy will aim at considerably reducing the numbers of those who are ‘consistently poor’ from nine to fifteen per cent to less than five to ten per cent, as measured by the Economic and Social Research Institute’ (Sharing in Progress: National Anti-Poverty Strategy, 1997).

In addition to the global poverty target, the Strategy contains a number of supplementary targets relating to educational disadvantage, unemployment, income adequacy, disadvantaged urban areas and rural poverty. However, these targets are either rather modest given the extraordinarily favourable macroeconomic environment Ireland has experienced in recent years, or unspecific and anodyne. The global poverty reduction target is therefore absolutely central to the NAPS.

The Strategy operates on the basis of the following definition of poverty:

‘People are living in poverty if their income and resources (material, cultural and social) are so inadequate as to preclude them from having a standard of living which is regarded as acceptable by Irish society generally. As a result of inadequate income and resources people may be excluded and marginalised from participating in activities which are considered the norm for other people in society’ (Sharing in Progress, 1997:3)

This has much in common with the influential formulation produced by Peter Townsend (1979), and with the definition adopted by the European Council of Ministers in 1984 referring to exclusion from the minimum acceptable way of life in the member state in which one lives.<sup>1</sup>

The specific measure of poverty incorporated in the NAPS global target relates to those both below relative income lines and experiencing ‘basic deprivation’, as

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<sup>1</sup> For a more detailed discussion see Nolan and Whelan (1996, chapter 2).

measured by various non-monetary indicators in research carried out at the Economic and Social Research Institute (ESRI).<sup>2</sup> ESRI and other studies show that Ireland has relative income poverty rates rather higher than the more prosperous European Union members, lower than Greece or Portugal, but now quite similar to the UK rates given the dramatic increases there since 1979 (Nolan and Maître, 1999). However, our research has also focused on the relationship between household income and non-monetary indicators of deprivation, of the type developed and applied in the UK by, for example, Townsend (1979), Gordon *et al* (1995, 1999), Mack & Lansley (1985) and Bradshaw (1993, 1998).<sup>3</sup> This research has brought out the extent to which household's current living standards are influenced not only by income but also by resources and experiences (particularly in the labour market) over a long period (Callan, Nolan and Whelan 1993; Nolan and Whelan 1996). Income based poverty lines can be seen as focusing wholly on the 'resources' element of the poverty definition. However, as Ringen (1987) amongst others has argued, low income on its own may not be a reliable measure of exclusion arising from lack of resources.

We sought to construct a more reliable measure by combining low income with suitable direct indicators of deprivation – items generally regarded as necessities which individuals or families must do without because they cannot afford them. Factor analysis of Irish data for 1987 revealed three underlying dimensions of deprivation which we have called basic, secondary and housing dimensions. The 'basic deprivation' cluster included not being able to afford heating, a substantial meal once a day, new rather than second-hand clothes, a meal with meat, chicken or fish every second day, a warm overcoat, two pairs of strong shoes, a 'roast' or equivalent once a week, and not falling into arrears or debt paying everyday household expenses. These items were perceived to be socially necessities: "things that every household should be able to have and that nobody should have to do without". They were possessed by most people, reflect rather basic aspects of current material deprivation, and cluster together. On this basis we concluded that they were most suitable as indicators of the underlying generalised deprivation one is trying to measure. Most of

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<sup>2</sup> Callan *et al*, 1993, Nolan and Whelan (1996).

<sup>3</sup> For comparable Dutch and Swedish work see Muffels (1993) and Halleröd, (1995).

the items in the secondary dimension, such as a car or a telephone, were not overwhelmingly regarded as necessities in 1987. The housing and related durables indicators in the third dimension appeared to be related to very specific factors, and so while providing valuable information about one important aspect of living standards were not satisfactory as indicators of current generalised exclusion. Those on relatively low incomes and experiencing basic deprivation we then identified as experiencing generalised deprivation or exclusion due to lack of resources. When we looked at the other features that one might expect to be associated with exclusion – such as low levels of savings and high levels of economic strain and psychological distress – this combined measure performed much better than income on its own.

In 1987, about 16% of households were below the 60% relative income poverty line and experiencing basic deprivation, while 10% were below half average income and experiencing such deprivation. By 1994, there had been little change and the corresponding figures were 15% and 9% - the ‘nine to fifteen per cent consistently poor’ figure referred to in the NAPS target. The poverty reduction target is thus in effect a joint one: to reduce the percentage of households below 60 per cent of mean income and experiencing basic deprivation from 15 per cent to below 10%, and the percentage below half average income and experiencing such deprivation from 9% to below 5%.

It must be emphasised that our combined poverty measure was never intended to be a mixture of relative income and absolute or fixed deprivation indicators. Instead, the conceptual underpinnings of the measure highlight the need to adapt and augment the non-monetary deprivation indicators in the light of improved living standards, changing perception about what constitute necessities, and potential transformations of the underlying structure of deprivation. Significant change within one of these areas could lead to the need for a revision and adaptation of the deprivation component of the poverty measure. The need to review the measure is further accentuated by the fact that incomes and living standards have increased dramatically in Ireland over the past decade. Purely relative income poverty measures are particularly problematic in periods where living standards are falling, or are improving rapidly. In this instance, when deprivation is falling markedly many people may not regard rising numbers falling below a relative poverty line as an

unambiguous increase in poverty. This may be true even if they accept that, over a lengthy period as new patterns of living standards emerge, societal expectations may indeed catch up and adjust fully to higher average incomes. Where a poverty measure incorporates a deprivation index, on the other hand, the concern may be that even if those on low incomes share in the benefits of growth and see their living standards rise significantly, it fails to capture deterioration in their relative situation.

In the light of these issues, we seek in this paper to assess how well our original measure of poverty performs ten years after the data on which it was constructed were collected and what the implications are for deprivation based approaches to the measurement of poverty.

## **2. *The Data***

The data used in this paper come from two large-scale social surveys: the 1987 Survey of Income Distribution, Poverty and Usage of State Services and the 1997 wave of the Living in Ireland Survey, the Irish component of the European Household Panel Survey. In 1987 the Register of Electors was used for the sampling frame and households drawn from a random multi-stage cluster sample. As the 1997 survey was the fourth wave of a panel survey, this sought to interview all members of households first interviewed in 1994, when the Register of Electors had again provided the sampling frame.

In 1987, 3,294 households or 64% of the effective sample (excluding addresses which could not be located or turned out to be institutions) were successfully interviewed. In the 1994 first wave of the panel survey 4,048 households, comprising 62% of valid contacted addresses, were successfully interviewed. These response rates compare well with other surveys seeking detailed income information such as the household budget surveys in Ireland or the Family Expenditure Survey in Britain. External information was used to reweight each sample to adjust for any bias in the pattern of response across a number of dimensions. In 1987 this entailed re-weighting on the basis of rural/urban location and the age and occupation of the head of household, as well as number of adults to correct for the fact that the sampling frame comprised individuals rather than households. The 1994 survey was weighted in a very similar



manner. The 1997 sample was weighted along a number of dimensions to account for attrition among the original sample and the addition of new individuals and households (where households in the original sample split or join new households) in the period between 1994 and 1997 (the 1997 data comprised 2945 households containing 6868 individuals). A full description of the 1987 and 1994 surveys can be found in Callan et al. (1989) and Callan et al. (1996) respectively.

Each survey sought a wide range of information on demographic and labour force characteristics, collecting particularly detailed information on income by source in a manner very similar to the UK Family Expenditure Survey (except that farm incomes were collected on a separate questionnaire). The surveys also included a range of items indicating whether certain items or activities were available to household members and if not, whether this was because of a lack of resources. Respondents were also asked whether they thought each of a list of items was a necessity, i.e. ‘things that every household or person should be able to have and that nobody should have to do without’. We discuss these non-monetary deprivation indicators in more detail below.

### ***3. The Economic Context and Trends in Poverty 1987-1997***

As we can see from Table 1, the period between 1987 and 1997 was one of remarkable growth accompanied by relatively low price inflation in Ireland. GNP per rose by 67% and GDP by 78%, while the CPI rose by less than 30%. In each of the years from 1987 to 1994, growth in real Gross Domestic Product exceeded both the European Union and OECD average. Economic growth has been even more rapid since then, with GDP increasing by 7-8% per annum - the “Celtic Tiger” phenomenon. Unemployment had risen very rapidly during the 1980s, reaching 18% of the labour force by 1987, with those unemployed for a year or more accounting for a particularly high proportion of total unemployment in the Irish case. Unemployment proved initially resistant to the renewal of economic growth, still remaining as high as 16% by 1994, but subsequently fell rapidly, down to 11% by 1997 (and has fallen a good deal further since then). Again with something of a lag, long-term unemployment has also fallen very considerably.

*Table 1 : Change in Real Gross National Product, Gross Domestic Product, GNP per Head and Consumer Prices 1987-1997*

|              | <i>% change</i> |
|--------------|-----------------|
| GNP          | 67.2            |
| GDP          | 77.6            |
| GNP per Head | 61.2            |
| CPI          | 28.5            |

Source: National Income and Expenditure, 1995 & 1997, Tables A & B.

Although these macroeconomic trends are dramatic, our survey evidence indicates that they translated into rather different outcomes for households depending on their main source of income. In households where the main source of income (i.e. providing 66% or more of the total) is employment, disposable income rose by two-thirds between 1987 and 1997. On the other hand those relying on non-market incomes such as unemployment benefits or old age pensions saw a substantial but lower increase in real incomes, of 41% and 18% respectively. Social welfare support rates, while increasing well ahead of prices, did not keep pace with the very exceptionally rapid rise in incomes from the market.

We now examine the trends in relative income poverty over this period of unprecedented economic growth. Household income as reported in the surveys is used to create relative income poverty lines, based on proportions of mean equivalent disposable household income. Here we use an equivalence scale implicit in the rates of Irish social welfare payments in the late 1980s: where the household head is given a value 1, each extra adult is given a value of .66 and each child a value of .33. Elsewhere we have employed a variety of other equivalence scales to test the sensitivity of the results, including one giving a value of 0.6 to each extra adult and 0.4 to each child (often used in UK research), and one giving a value of 0.7 to each extra adult and 0.5 to each child (the so-called OECD scale). The main findings reported here hold across this range of scales (see Callan *et al* 1999).

Table 2 shows that, despite the buoyant economic situation between 1987 and 1997, the percentage of households below the relative income lines increased over the period, consistently from the 40% up to the 60% line. At the 40% line the increase was a modest 1.4 per cent, but it was almost 6% at the 50% line and 8% per cent at the 60% line. Thus the unequal distribution of increased income resulted in a situation

where a substantial increase in average household income, shared in by those on lower incomes, was accompanied by increasing relative income poverty rates.

Over any prolonged period when general living standards are changing, perceptions and expectations as to what is acceptable will also change, and this provides the essential rationale for the relative income line conception of poverty. However, it is also of some interest to know what has been happening to real incomes. At a minimum, one would certainly want to be able to distinguish between a situation where the incomes of the poor are rising in real terms but lagging behind the average in the society, and one where real incomes of the poor are falling while the average is stable. Table 2 also therefore shows for 1997 how many households fell below income standards set at 40, 50 and 60 per cent of mean equivalised income in 1987 and adjusted upwards only in line with prices from then on. We see that by 1997 the percentage of households below these 1987 real income standards has fallen dramatically. With the 1987 60% line, the poverty rate on this basis would have fallen from 28% to 11% - whereas uprating in line with average income we saw that it rose to 36%. Thus, in a period of rapid though uneven income growth, relative income and real income poverty lines provide radically different perspectives on the evolution of poverty.

*Table 2: Household Risk of Relative Income Poverty and Risk of Falling Below 1987 Real Income Standards, 1987 and 1997*

|               | <i>% Below Relative<br/>Income Line in 1987</i> | <i>% Below Relative<br/>Income Line in 1997</i> | <i>% Below 1987 Real<br/>Income Line in 1997</i> |
|---------------|---|---|--|
| 40% Mean Line | 6.2   | 7.6   | 3.8  |
| 50% Mean Line | 16.3  | 21.9  | 6.6  |
| 60% Mean Line | 28.5  | 36.4  | 11.4   |

Against this background, how have the combined relative income line and basic deprivation measure behaved during a period of rapid but unequally distributed income growth - does it produce outcomes closer to the relative income or the absolute income approach? In Table 3 we show the percentage of households below the relative income lines and experiencing basic deprivation for 1987 and 1997, using the same set of deprivation indicators in each year. We see that there was little change in the percentage below the 40% relative line and experiencing basic deprivation, with only 3% of households in that situation. However, at the 50% line a reduction of 2.5

percentage points is found, and with the 60% line this increases to 6%. Thus the combined income and deprivation approach suggests a decline in poverty over time, albeit a good deal more modest one than indicated by the absolute income line approach.

*Table 3: Percentage of Households Below Relative Income Line Thresholds and Experiencing Basic Deprivation in 1987 and 1997*

|               | 1987  | 1997 |
|---------------|---|------|
|               | % below line and experiencing basic deprivation |      |
| 40% Mean Line | 3.3   | 3.0  |
| 50% Mean Line | 9.8   | 7.3  |
| 60% Mean Line | 16.0  | 9.9  |

Given the way the global poverty target adopted in the NAPS has been framed, these results are particularly salient. They suggest that if the indicators employed remain unchanged, the numbers below the 60% relative income line and experiencing basic deprivation had already fallen by 1997 to the level the global poverty reduction target sought for 2007! There have clearly been significant reductions in levels of deprivation between 1987 and 1997, which represents an important and welcome development. However, it also gives rise to an important question about the poverty measure: as living standards rise, does an unchanged set of indicators continue to adequately capture what is regarded as generalised deprivation? Are these findings a consequence of the failure of the combined income and deprivation approach to capture fundamental changes in living standards and expectations that are reflected in the relative income poverty lines, resulting in an unduly absolutist conception of poverty? Or do they reflect the success of the deprivation approach in capturing real improvements in the living standards of households, missed by a strictly relativist view of poverty? In order to answer these questions it is necessary to address in detail the validity over time of the combined income and deprivation approach.

#### **4. The Validity of the Naps Measure over Time**

The notion that expectations and perceptions of need will change over time as general living standards rise is central to a relative conception of poverty. It may therefore be necessary to incorporate into a measure of generalised deprivation additional items which, through changing attitudes and expectations "become necessities". This

requires *inter alia*, information about views in the population as to which items from a broad range are seen as constituting necessities. We now examine how perceptions about what constitutes necessities have changed in Ireland between 1987 and 1997. Table 4 sets out the extent of to which households lack an item, say this is because they cannot afford it, and regarding the item as a necessity, for twenty life-style items for which this information is available in the surveys.

This shows that, across the range of items, there has been a significant reduction in the numbers lacking items and in the extent of enforced lack. This is true of basic items such as a warm waterproof overcoat and a meal with meat, chicken or fish every second day. It is even more marked for many of the secondary items, such as central heating, a telephone, a car, a colour television and presents for friends or family at least once a year. Most of the housing items were already possessed by the vast majority of households in 1987, but there was also a further decline in the percentage lacking those items. To what extent did normative expectations about what constitutes a necessity kept pace? The short answer is that they adjusted rapidly. The numbers considering central heating and a telephone to be necessities went from under half to over 80%. For car ownership the figure increased from 59% to 70%, and for a colour TV from 37% to 75%. Finally for presents to families and friends the figure rose from 60% to 73%. The pattern of change in expectations thus very much mirrors the increasing extent to which these items are possessed in the society.

Our analysis thus reveals a set of five items that, between 1987 and 1997, became available to a substantial majority of households and came to be perceived as necessities by comparable numbers. These are central heating, a telephone, a car, a colour TV and presents for friends and families once a year. The question arises as to whether our basic deprivation index, while adequate in 1987, had by 1997 become too narrowly defined and detached from the reality of contemporary life-styles. Should these additional five items now be incorporated in the basic deprivation index, and consequently in the combined income and deprivation poverty measure?

The first point to keep in mind in answering this question is that in 1987 there was already a set of items widely available and generally considered necessities that were

not incorporated in the basic deprivation index. These comprised the set of items relating to housing deprivation.

*Table 4: Lack, Enforced Lack and Perceived Necessity for Life-Style Items in 1987 and 1997*

| <i>Item</i>                                       | <i>% lacking</i> |             | <i>% enforced lack</i> |             | <i>% stating necessity</i> |             |
|---|------------------|-------------|------------------------|-------------|----------------------------|-------------|
|   | <i>1987</i>      | <i>1997</i> | <i>1987</i>            | <i>1997</i> | <i>1987</i>                | <i>1997</i> |
| Refrigerator                                      | 5                | 1           | 3                      | 1           | 92                         | 99          |
| Washing machine                                   | 20               | 10          | 10                     | 4           | 82                         | 93          |
| Telephone   | 48               | 14          | 31                     | 9           | 45                         | 82          |
| Car   | 38               | 30          | 22                     | 13          | 59                         | 70          |
| Colour TV   | 20               | 3           | 11                     | 1           | 37                         | 75          |
| A weeks annual holiday away from home             | 68               | 45          | 49                     | 32          | 50                         | 62          |
| A dry damp free dwelling                          | 10               | 6           | 9                      | 6           | 99                         | 99          |
| Heating for the living room when its cold         | 3                | 6           | 2                      | 5           | 99                         | 99          |
| Central heating in the house                      | 45               | 17          | 30                     | 10          | 49                         | 81          |
| An indoor toilet in the dwelling                  | 7                | 2           | 6                      | 2           | 98                         | 99          |
| Bath or shower                                    | 9                | 3           | 7                      | 2           | 98                         | 99          |
| A meal with meat chicken or fish every second day | 13               | 3           | 9                      | 2           | 84                         | 94          |
| A warm waterproof overcoat                        | 13               | 4           | 8                      | 2           | 93                         | 93          |
| Two pairs of strong shoes                         | 16               | 5           | 11                     | 4           | 88                         | 96          |
| To be able to save                                | 57               | 38          | 55                     | 34          | 88                         | 82          |
| A daily newspaper                                 | 45               | 43          | 16                     | 9           | 39                         | 33          |
| A roast meat joint or equivalent once a week      | 24               | 11          | 13                     | 4           | 64                         | 76          |
| A hobby or leisure activity                       | 33               | 26          | 12                     | 8           | 73                         | 70          |
| New not second hand clothes                       | 10               | 8           | 8                      | 6           | 77                         | 86          |
| Presents for friends or family once a year        | 24               | 11          | 13                     | 6           | 60                         | 73          |

The reason these items were not included in the basic index was that factor analysis suggested that the basic and housing deprivation dimensions constituted quite distinct dimensions. Households suffering basic deprivation were also more likely than others

to suffer housing deprivation but the relationship between them was modest, indicating that many households experiencing one type of deprivation managed to avoid the other and *vice versa*. Further analysis showed that rather different socio-demographic factors determined basic and housing deprivation. Thus a household with an unemployed might be exposed to deprivation in relation to basic food, clothing and heating while living in relatively high-quality public sector housing. Similarly an elderly rural household might score high on the housing deprivation scale without being exposed to difficulties in relation to food, clothing or debt. Thus, before making any decisions on the inclusion of additional items in the basic index, we have to examine if the structure of deprivation has changed between 1987 and 1994.

The answer to that question is entirely straightforward. As demonstrated in detail in Appendix Tables A1 and A2, the factor analytic results turn out to be remarkably similar at both points in time. In particular, the five items on which we are focusing continue to cluster with the secondary rather than basic deprivation dimension in 1997 as they did in 1987. Appendix Table A2 shows the results for a formal comparison of the factor structures in the two years. A range of goodness of fit statistics show that the results for 1997 are not significantly different from those for 1987 since a constrained oblique three-factor model fits the data better than an unconstrained model.

Since these results suggest that these dimensions continue to be determined by rather different factors, the logic of our earlier argument would suggest that in the combined income and deprivation poverty measure we should restrict ourselves to the original basic deprivation items. However, the concern may persist that by failing to incorporate a range of items that are now both widely available and generally perceived to be necessities, the poverty measure could be seen as increasingly restrictive and perhaps absolutist in nature. Therefore, in the next section we explore what would happen if the basic deprivation index were indeed broadened to include these additional items in measuring poverty in 1997.

## **5. Broadening the Basic Deprivation Measure?**

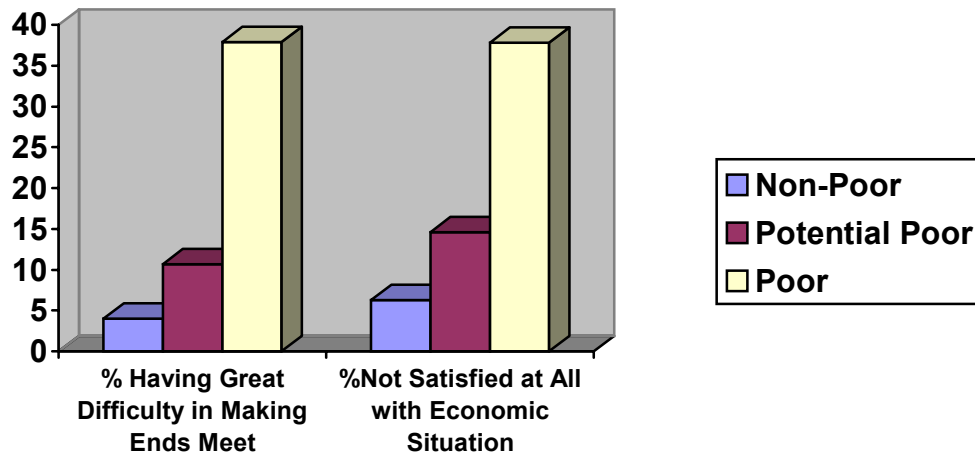
To explore the impact of broadening the set of items included in the basic index to include central heating, a telephone, a car, a colour television or presents for friends and family at least once a year - we begin by distinguishing three groups of households. The first we refer to as the 'poor': the households who in 1997 fall below the sixty per cent relative income line and are experiencing basic deprivation with our original set of items. As we have seen, this comprises 10% of households in the 1997 sample. The second group are households falling below that income line, not experiencing basic deprivation in terms of our original items, but suffering enforced absence of one (or more) of the five additional items. This group, which we label the 'potentially poor', constitute an additional 7.6% of households. Finally we have all other households, who do not meet even this broader set of poverty criteria and whom we label the 'non-poor'. We now proceed to examine how these different groups of households are differentiated in terms of a range of features one might expect to be associated with poverty.

We start by examining their experience of economic strain and dissatisfaction. In order to do so we make use of two indicators available in our surveys. The first is a measure of the extent to which the household is "able to make ends meet", where we distinguish those reporting "with great difficulty" from all others. The second item relates to satisfaction with financial situation and we distinguish those "not at all satisfied" from the remainder. Figure 1 shows the outcomes on these variables for our three groups, using the responses of the household head. We see that the group defined as poor by our original definition, falling below the 60% relative income line and experiencing basic deprivation, is sharply differentiated from both the other groups. Almost four out of ten of the poor report "extreme difficulty" making ends meet, compared to only about 11% of the additional group who would be counted as poor if the deprivation criteria were expanded and under 5% of those who are non-poor even with the expanded criteria. A very similar pattern emerges in relation to extreme dissatisfaction with current financial situation. Once again almost four out of ten of the households falling into the original poor category express such dissatisfaction, compared with one in seven of the households that would be added under the expanded definition and one in sixteen of those who even then are not



counted as poor. While the households included in our “potentially poor” category are experiencing greater economic strain and greater financial dissatisfaction than the non-poor category, they are much closer to the non-poor than they are to the “poor”.

**Figure 1: Economic Strain By Poverty Status**



The next outcome to which we turn our attention is psychological distress. The General Health Questionnaire (or GHQ) is a short, self-administered survey designed to detect minor psychiatric disorders that has been adapted for use in survey questionnaires administered through interview. In the latter format the original 60-item version is usually shortened, and a 12-item version was included in our surveys - test have shown this to be as reliable as the full version (although obviously less sensitive) (Bowling 1991). These 12 questions ask respondents about their *present* mental and emotional condition ‘over the last few weeks’ in comparison to their *normal* condition. The concept of the ‘normal’ self is a tenuous one, especially where individuals are experiencing recurrent bouts of some illness, or have acquired a chronic illness. Nonetheless, research has shown that respondents do still tend to see their ‘ill self’ as not the ‘normal’ them and thus can give a reliable account of their psychological condition in general terms (Goldberg & Williams 1988). The questions are also relative to the person concerned as they ask about deviations from the normal self and thus do not imply an absolute standard.

Research on the GHQ has shown that if we compare scores with clinical diagnoses, there is a point on the scale where the probability of diagnosis of a psychiatric disturbance rises to at least 0.5 or more. Thus, if we were to present all those with a score above this threshold to a clinician, on average one half would be diagnosed with a psychiatric disturbance. Tests show that this point is reached at a score of three or more, thus we can dichotomise scores on the scale running from zero to twelve into scores under three versus three or more.

In Figure 2 we show the percentage scoring above this threshold for our three groups of households, using once again the responses of the household head. For the set of poor households we find that almost one in two are above the GHQ threshold. For the potentially poor households this figure falls to one in five, and for the consistently non-poor households to one in six. Thus, even more than for economic strain and satisfaction, the poor households are sharply differentiated from all other households in the sample.

**Figure 2: Psychological Distress and Poverty Status**

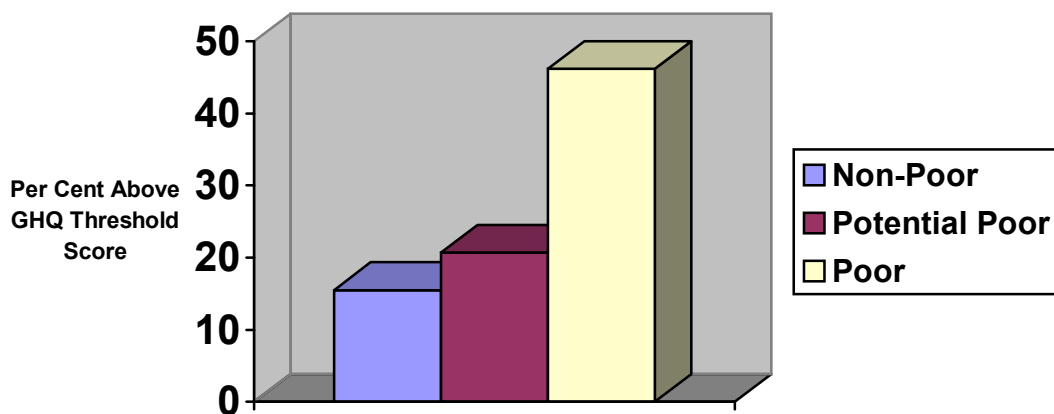


Table 5 illustrates the nature of these differences by looking at the individual GHQ items. Between 35-45% of the heads of our “poor” group of households felt constantly under strain, felt they couldn’t overcome their difficulties, were unable to

enjoy their day-to-day activities, were unable to face up to their difficulties and felt unhappy or depressed. For the group who would be counted as poor if one expanded the deprivation criteria, the corresponding figures range between 12-22%. For the non-poor they range from 9-16%. Only in the case of “feeling they were playing a useful part in things” were the “potentially poor” more like the “poor” than the consistently non-poor group. Otherwise those falling below the 60% income line and experiencing basic deprivation display a profile of psychological distress which is quite distinctive.

*Table 5: Extremes of Psychological Distress by Poverty Status*

|   | <i>Non-Poor</i><br><i>% Distressed</i> | <i>Potentially Poor</i> | <i>Poor</i> |
|---|--|-------------------------|-------------|
| Able to concentrate                           | 11                                     | 14                      | 27          |
| Lost sleep over worry                         | 11                                     | 17                      | 45          |
| Felt you were playing a useful part in things | 11                                     | 24                      | 26          |
| Felt capable of making decisions              | 5                                      | 6                       | 21          |
| Constantly under strain                       | 16                                     | 22                      | 40          |
| Couldn't overcome difficulties                | 9                                      | 14                      | 38          |
| Able to enjoy day-to day activities           | 14                                     | 17                      | 35          |
| Able to face up to problems                   | 8                                      | 15                      | 35          |
| Feeling unhappy or depressed                  | 9                                      | 12                      | 38          |
| Losing confidence in yourself                 | 6                                      | 10                      | 27          |
| Feeling a worthless person                    | 3                                      | 5                       | 17          |
| Reasonably Happy                              | 5                                      | 5                       | 19          |

The second aspect of psychological well being that we consider is fatalism. In doing so we drew a set of items that have been widely used to measure fatalism in the research literature (e.g. Pearlin *et al*, 1981). Survey respondents were asked to react to the following items on a four- point scale running from ‘strongly agree’ to ‘strongly disagree’:

1. I can just about anything I set my mind to
2. I have little control over the things that happen to me.
3. What happens to me in the future depends on me.
4. I often feel helpless in dealing with the problems of life.
5. Sometimes I feel I am being pushed around in life.
6. There is a lot I can do to change my life if I want to.
7. There is really no way I can solve some of the problems I have

Scoring on the items was carried out so as to take into account the direction of the items. The final scale has a potential range of scores running from 4, indicating the highest level of fatalism, to 1 indicating the lowest level.<sup>4</sup>

Since our interest is the extreme effects produced by the experience of poverty, in Table 6 we show the percent of respondents choosing the most fatalistic response category for each item broken down by poverty status. For the group falling below the 60% income line and experiencing basic deprivation, the number choosing the most fatalistic category ranges between 14% and 18% for four of the items and is greater than 8% for six out the seven items. For the group who would be brought below the combined poverty line by the inclusion of the additional life-style items, in no case does the percentage choosing the most extreme category rise above 7%. For the non-poor category the highest number opting for the most fatalistic response on any of the questions is 5%.

Thus once again the original group of poor households is sharply differentiated from all others. In addition, the potentially poor and the non-poor households are barely distinguishable from each other. Poverty defined in the original sense of incorporating basic deprivation is associated with distinctively high levels of economic strain, psychological distress and fatalism.

Table 6: Extreme Fatalism Response by Poverty Status

|   | <i>Non-Poor</i>     | <i>Potentially Poor</i> | <i>Poor</i> |
|---|---------------------|-------------------------|-------------|
|   | <i>% Fatalistic</i> |                         |             |
| I can do just about anything I set my mind to           | 4                   | 4                       | 15          |
| I have little control over the things that happen to me | 5                   | 6                       | 9           |
| What happens in the future depends on me                | 4                   | 2                       | 8           |
| I feel helpless dealing with problems                   | 4                   | 2                       | 15          |
| Sometimes feel that I am being pushed around            | 2                   | 6                       | 5           |
| There is a lot I can do to change my life               | 4                   | 7                       | 14          |
| There is really no way I can solve some of my problems  | 4                   | 5                       | 18          |

<sup>4</sup> The scale has a very satisfactory level of reliability with Cronbach's alpha of 0.76.

One objection that could be raised to the procedure that we have adopted so far is that there may exist within the ‘potentially poor’ a sub-set of households suffering multiple deprivation, who should be included within our category of poor households. In order to test this possibility, in Table 7 we distinguish between those households in the potentially poor category suffering enforced lack of only one of the items which have more recently come to be defined as social necessities, and those deprived of more than one item. It is clear from this table that the latter do not differ systematically from the former in terms of psychological distress and experience of economic strain, and display a profile that is distinctly more favourable than that observed for the original group of poor households.

*Table 7: Economic Strain and Psychological Distress within the ‘Potentially Poor’ Group*

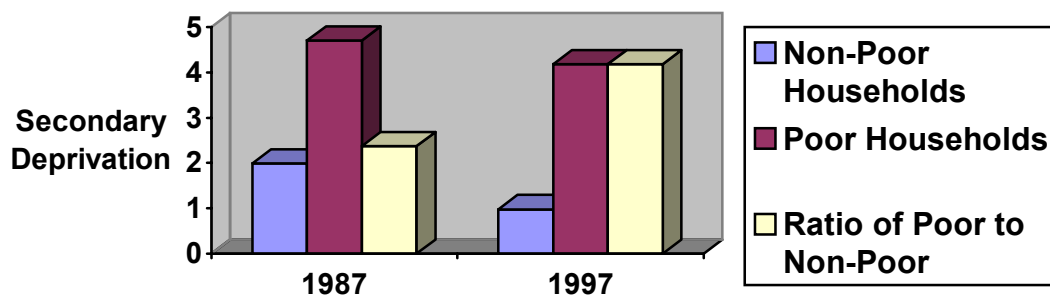
|  | <i>% Above<br/>GHQ<br/>Threshold</i> | <i>% Extreme<br/>Difficulty<br/>making ends<br/>Meet</i> | <i>% Not<br/>Satisfied at<br/>All with<br/>Financial<br/>Situation</i> | <i>% of Group</i> |
|--|--------------------------------------|--|--|-------------------|
| Enforced lack of one additional social necessity | 22                                   | 9  | 17   | 64.3              |
| Enforced lack of more than one                   | 17                                   | 15   | 10   | 35.6              |

## **6. Living Standards of the Poor Versus the Non-Poor**

Overall, the manner in which the households falling below the 60% relative income line and experiencing basic deprivation are differentiated from all other households argues against extending the life-style deprivation component of the poverty measure in measuring poverty in 1997. However, the fact that the basic deprivation items remain unchanged over time does not imply a constant standard of living for households they (together with low income) identify as poor. Some households experiencing basic deprivation may well have items such as phones, cars, colour televisions and so on; as possession of these items became more widespread in the overall population between 1987 and 1997, what happened in these terms to poor households?

Figure 3 compares the level of secondary deprivation for poor and non-poor households (now including the “potentially poor group in the latter category) in 1987 and 1997. We see that over time the level of secondary deprivation did fall for poor households, from an average of 4.71 items to 4.10. The 1997 figure was thus 87% of the 1987 one. What is striking, however, is how modest this rate of improvement for poor households is compared to that for non-poor households. For the latter the mean level of secondary deprivation halved over the period. This of course meant that that the disparity between poor and non-poor households increased dramatically over the decade: in 1987 the mean level of secondary deprivation for poor households was 2.4 times that of non-poor households, but by 1997 this ratio had risen to 4.2.

**Figure 3: Secondary Deprivation Among Poor Households**



In Table 8 we elaborate on the nature of this development by looking at the trend for individual secondary items for the poor versus the rest of the sample. There was a significant improvement in the situation of poor households with regard to enforced absence of five items: a telephone, central heating, ability to save, affording a newspapers, and presents for family and friends at least once a year. However in each case the proportionate reduction in deprivation is smaller than among non-poor households, and the disparity between the two groups increases. For a car, a holiday and a hobby no improvement was observed over the ten-year period among poor households, whereas non-poor households experienced a forty per cent reduction in such deprivation, so the gap between poor and non-poor widened considerably.

The most significant change between 1987 and 1997 concealed by focusing solely on the number of households falling below the 60% income line and experiencing basic deprivation is thus not the emergence of a new group of poor households, but the widening disparity in living standards between poor and non-poor households. The extent of poverty has been reduced but its depth, in the sense of exclusion of poor households from everyday living patterns, has been increased. This finding is clearly consistent with the diverging trends shown by real versus relative income poverty lines described earlier.

*Table 8: Enforced Absence of Recently Defined Necessities by Poverty Status*

|  | <i>% Experiencing Enforced Absence of Recently Defined Necessities</i> |                 |             |                 |
|--|--|-----------------|-------------|-----------------|
|  | <i>1987</i>  |                 | <i>1997</i> |                 |
|  | <i>Poor</i>  | <i>Non-Poor</i> | <i>Poor</i> | <i>Non-Poor</i> |
| Telephone  | 57   | 26              | 34          | 7               |
| Holiday  | 79   | 43              | 86          | 26              |
| Car  | 42   | 17              | 44          | 10              |
| Central Heating                                      | 52   | 26              | 39          | 8               |
| Presents for friends and family at least once a year | 41   | 7               | 34          | 3               |
| Able to save   | 97   | 47              | 78          | 30              |
| Newspaper  | 34   | 12              | 24          | 7               |
| Hobby  | 34   | 8               | 34          | 5               |

## **Conclusions**

In this paper we have sought to evaluate the validity over time of a poverty measure combining relative income and non-monetary deprivation indicators. We have used data for Ireland but the approach is applicable, and the lessons learned relevant, across industrialised countries generally. The results are given added salience because this measure has now been incorporated in Ireland's National Anti-Poverty Strategy's global poverty target, and because of the extraordinary pace of economic growth there in recent years. They therefore serve to illuminate a range of issues relating to official poverty targets and to what constitutes progress in combating poverty.

We found that between 1987 and 1997 there was a significant increase in the numbers falling below relative income poverty lines, while real income measures (indexed to prices) suggested a dramatic decline in poverty. Our measure combining relative income and direct indicators of deprivation produced an intermediate picture, with poverty decreasing but to a much more modest extent than suggested by real income lines. We therefore wanted to be sure that this measure is not missing fundamental changes in living patterns and expectations captured by the relative income line approach, or understating the impact of significant improvements in living standards captured by the real income line approach.

We saw that over the decade in question substantial reductions in the extent of deprivation were accompanied by a corresponding adjustment in normative expectations about which items constitute necessities. In particular a set of five items comprising central heating, a telephone, a car, a colour TV, and presents for friends and family at least once a year had become available to a substantial majority of households and came to be perceived as necessities by comparable numbers. In considering whether to incorporate these items into the basic deprivation component of the poverty measure we noted that not all socially perceived necessities are suitable for this purpose, but only ones which appear to tap the underlying generalised deprivation one is attempting to capture. Factor analysis then showed the structure of deprivation to be remarkably stable between 1987 and 1997, supporting the argument



that the basic deprivation index should not at this point be expanded to include these additional five items.

We then examined the additional households who would be counted as poor if one did broaden the deprivation element of the measure by incorporating these five additional item - the 'potentially poor'. In terms of self-assessed economic strain, psychological distress and fatalism the consistent picture was that the profile of these households was similar to that of the 'non-poor' and strikingly different from the 'poor'. Further analysis failed to identify a sub-set of 'potentially poor' households more closely resembling the latter.

On the basis of these results, we conclude that the combined income and deprivation measure as originally constituted continues to identify a set of households experiencing generalised deprivation resulting from a lack of resources. These households are suffering a degree of economic strain and general psychological difficulties that mark them out from the rest of the population. The decline in numbers poor by this measure captures the effects of improvements in living standards that are not reflected in the relative income line results. However, we also found that the disparity in life-style deprivation between poor and non-poor households widened between 1987 and 1997: while the number of households in poverty declined their level of relative deprivation increased.

While this measure of poverty has performed remarkably well over time, the complexity of the results we have presented also brings out that in attempting to understand the changing nature and extent of poverty it is unwise to rely on any single measure. There is a real dilemma here as far as official targets are concerned. Atkinson (1997) in the UK context advocates an annual Poverty Report presenting a range of information as well as an informed commentary: one of its objectives would be to divert attention from a single number. From an analytical point of view, and in order to inform both the policy-makers and the public as fully as possible, this makes perfect sense. From a political perspective, however, a key element in the exercise is to have a national commitment to attaining a clearly-articulated target, with regular monitoring of performance crucial to the credibility of that commitment and of the government's anti-poverty strategy. This means that there has to be a headline

number, or very limited set of numbers, against which success or failure will be judged. So the official target has to be framed to try to meet the need for headline numbers, but still seek to encapsulate key elements of the complexity of the underlying reality.

Poverty targeting therefore needs to encompass distinct elements. As well as a combined income/deprivation measure such as the one adopted by the Irish NAPS, one could have distinct targets for the key elements underpinning it. One could, for example, think in terms of a set of tiered and inter-related poverty reduction targets along the following lines:

- Priority is given to ensuring that those on low incomes see their real incomes rise, and their deprivation levels using a fixed set of indicators decline;
- Next, relative incomes and deprivation levels using a set of deprivation indicators which changes as far as possible in line with expectations should produce a decline in the combined income/deprivation measure;
- Finally, the proportion of the population falling below relative income poverty lines should be declining.

Each of these tiers can be regarded as encapsulating a necessary but not sufficient condition for a sustainable reduction in poverty. *A/* reflects the assumption that if real incomes of the poor are falling and their deprivation levels rising, then even if their relative positions were improving most people would see poverty as increasing. *B/* reflects the assumption that the combined effect of changes in relative incomes and deprivation should be to reduce the extent of what is regarded as exclusion at a point in time. *C/* reflects the assumption that in the long term, people will not be able to participate in what comes to be regarded as ordinary living standards if their incomes fall too far below the average: a sustained reduction in poverty can then be achieved only by bringing them closer to average incomes.

## Appendix A

*Table A1: Constrained and Unconstrained Confirmatory Factor Analysis Oblique Three-Factor Solutions for 1987 and 1997*

|  | <i>Unconstrained<br/>Solution 87</i> | <i>Unconstrained<br/>Solution 97</i> | <i>Constrained<br/>Solution</i> |
|--|--------------------------------------|--------------------------------------|---------------------------------|
| <b>Basic Dimension</b>                         | <i>Factor Loadings</i>               |                                      |                                 |
| A meal with meat, chicken or fish              | 0.60                                 | 0.47                                 | 0.57                            |
| A warm, waterproof overcoat                    | 0.52                                 | 0.54                                 | 0.54                            |
| Two pairs of strong shoes                      | 0.59                                 | 0.61                                 | 0.61                            |
| A roast joint of meat or its equivalent once a | 0.57                                 | 0.49                                 | 0.56                            |
| New, not second hand clothes                   | 0.50                                 | 0.58                                 | 0.51                            |
| Go without a substantial meal                  | 0.38                                 | 0.44                                 | 0.40                            |
| Go without heat                                | 0.42                                 | 0.51                                 | 0.45                            |
| Go into debt for ordinary living expenses      | 0.31                                 | 0.42                                 | 0.33                            |
| <b>Housing/Services Dimension</b>              |                                      |                                      |                                 |
| Refrigerator                                   | 0.30                                 | 0.56                                 | 0.36                            |
| Washing Machine                                | 0.27                                 | 0.42                                 | 0.32                            |
| Colour TV                                      | 0.22                                 | 0.42                                 | 0.26                            |
| Dry, damp free dwelling                        | 0.27                                 | 0.32                                 | 0.28                            |
| Non-shared indoor toilet                       | 0.89                                 | 0.84                                 | 0.88                            |
| Non-shared bath or shower                      | 0.94                                 | 0.86                                 | 0.92                            |
| <b>Secondary Dimension</b>                     |                                      |                                      |                                 |
| Telephone                                      | 0.51                                 | 0.40                                 | 0.52                            |
| Car/Van  | 0.45                                 | 0.40                                 | 0.45                            |
| Weeks annual holiday away                      | 0.56                                 | 0.60                                 | 0.59                            |
| Central heating                                | 0.45                                 | 0.45                                 | 0.49                            |
| Be able to save regularly                      | 0.55                                 | 0.56                                 | 0.58                            |
| Daily newspaper                                | 0.47                                 | 0.36                                 | 0.43                            |
| Hobby or leisure activity                      | 0.45                                 | 0.48                                 | 0.45                            |
| Presents for friends or family                 | 0.50                                 | 0.52                                 | 0.51                            |
| Able to afford afternoon or night out          | 0.43                                 | 0.46                                 | 0.46                            |

*Table A2: Unconstrained and Constrained Oblique and Orthogonal Three-Factor Deprivation Solutions for 1987 and 1997 Using Confirmatory Factor Analysis*

| Model             | $X^2$   | df  | RMSEA | AGFI  | NFI   | PGFI  | CFI   |
|-------------------|---------|-----|-------|-------|-------|-------|-------|
| <i>Orthogonal</i> |         |     |       |       |       |       |       |
| Unconstrained     | 7154.73 | 460 | 0.052 | 0.873 | 0.731 | 0.745 | 0.743 |
| Constrained       | 6675.78 | 230 | 0.072 | 0.877 | 0.750 | 0.748 | 0.756 |
| <i>Oblique</i>    |         |     |       |       |       |       |       |
| Unconstrained     | 5122.08 | 454 | 0.043 | 0.904 | 0.807 | 0.758 | 0.821 |
| Constrained       | 4502.61 | 227 | 0.059 | 0.913 | 0.831 | 0.763 | 0.838 |

In Table A2 we compare measures of fit for the three factor solutions where the factors are allowed to correlate. Following (Kelloway 1998) we report measures of absolute, relative and parsimonious fit, as follows:<sup>5</sup>

- The Root Mean Squared Error of Approximation (RMSEA) is based on the analysis of residuals with smaller values indicating a good fit. Values below 0.1, 0.05 and 0.01 indicate a good, very good and outstanding fit respectively.
- The Adjusted Goodness of Fit Index (AGFI) is based on the ratio of the sum of the squared discrepancies to the observed variances, but adjusts for degrees of freedom. The AGFI ranges from 0 to 1 with values above 0.9 indicating a good fit.
- The Normal Fit Index (NFI) indicates the percentage improvement in fit over the baseline independence model.
- The Comparative Fit Index (CFI) is based on the non-central  $X^2$ , and is given by  $1 - [(X^2_{\text{model}} - df_{\text{model}}) / (X^2_{\text{independence}} - df_{\text{independence}})]$ . The CFI ranges between 0 and 1, with values exceeding 0.90 indicating a good fit.
- The Parsimonious Goodness of Fit Index (PGFI) adjusts GFI for the number of estimated parameters in the model and the number of data points. The values of the PGFI range from 0 to 1 but it is unlikely to reach the 0.09 cut-off used for other indices and is best used to compare two competing models.

*Table A3: Correlation Between Deprivation Dimensions in Constrained Oblique 3 Factor Solution*

|                  | <i>Basic</i> | <i>Secondary</i> | <i>Housing Services</i> |
|------------------|--------------|------------------|-------------------------|
| Basic            | 1            | 0.73             | 0.24                    |
| Secondary        | 0.73         | 1                | 0.25                    |
| Housing Services | 0.24         | 0.25             | 1                       |

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<sup>5</sup> Our discussion of the properties of these indices which is set out below draws on Kelloway (1998) Chapter 3

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